

(Company No. 679361-D)

Tel No: 04-3972828 Fax No: 04-3985393 Email: sales@tejari.com.my

### CONDENSED CONSOLIDATED INCOME STATEMENT

## For the 1st Ouarter Ended 29 February 2008

### The results have not been audited

	INDIVIDUAL QUARTER Preceding Year		CUMULATIVE QUARTER		
	Current Quarter Ended 29.02.2008 RM'000		Current Year-to-date Ended 29.02.2008 RM'000	Preceding Year-to-date Ended 28.02.2007 RM'000	
Revenue	7,713	3,718	7,713	3,718	
Cost of sales	(4,572)	(2,230)	(4,572)	(2,230)	
Gross profit	3,141	1,488	3,141	1,488	
Other operating income	26	53	26	53	
Research and development cost	(97)	(92)	(97)	(92)	
Distribution costs	(53)	(27)	(53)	(27)	
Administrative expenses	(1,793)	(1,145)	(1,793)	(1,145)	
Profit from operation	1,224	277	1,224	277	
Finance costs	(46)	(37)	(46)	(37)	
Profit before taxation	1,178	240	1,178	240	
Taxation	(64)	(21)	(64)	(21)	
Profit attributable to equity holders of the Company	1,114	219	1,114	219	
Earnings per share (sen):-					
Basic earnings per share (sen)	0.68	0.18	0.68	0.18	
Diluted earnings per share (sen)	N/A	N/A	N/A	N/A	

N/A- Not Applicable

The condensed consolidated income statements should be read in conjunction with the audited financial statements for the financial year ended 30 November 2007, and the accompanying explanatory notes attached to the interim financial statements.



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## CONDENSED CONSOLIDATED BALANCE SHEET

### As at 29 February 2008

	(Unaudited) As at 29.02.2008 RM'000	(Audited) As at 30.11.2007 RM'000
Non-current assets		
Property, plant and equipment	9,678	9,273
Other investments	90	90
	9,768	9,363
Current assets		
Inventories	10,492	10,276
Receivables, deposits and prepayments	9,470	9,633
Tax Recoverable	132	115
Fixed deposits pledged to licensed banks	3,510	5,540
Cash and cash equivalents	5,345	1,966
	28,949	27,530
Current liabilities		
Payables and accruals	5,120	4,199
Hire purchase payables	292	323
Bank borrowings	469	550
Taxation	176	120
	6,057	5,192
Net current assets	22,892	22,338
	32,660	31,701
Equity	_	
Share capital	16,300	16,300
Share premium	5,883	5,883
Retained profits	8,564	7,450
Total equity	30,747	29,633
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Non-current liabilities Hire purchase payables	321	390
Term loan	1,575	1,661
Deferred taxation	17	17
Deferred taxation	1,913	2,068
	32,660	31,701
Net assets per share attributable to ordinary equity		
holders of the Company(RM)	0.19	0.18

The condensed consolidated balance sheet should be read in conjunction with the audited financial statements for the financial year ended 30 November 2007, and the accompanying explanatory notes attached to the interim financial statements.



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# **CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY** For the 1<sup>st</sup> Quarter Ended 29 February 2008

	Attributable to equity holders				/D. 4. 1 /D *4	
		of th	e Company		<b>Total Equity</b>	
	Share capital RM'000	Non-dist Share premium RM'000	ributable Reserve on consolidation RM'000	Distributable Retained profits RM'000	Total RM'000	
At 1 December 2006	12,300	0	2,298	1,113	15,711	
Net profit for the financial year	0	0	0	219	219	
Transfer reserve on consolidation to retained profits	0	0	(2,298)	2,298	0	
At 28 February 2007	12,300	0	0	3,630	15,930	
At 1 December 2007	16,300	5,883	0	7,450	29,633	
Net profit for the financial year	0	0	0	1,114	1,114	
At 29 February 2008	16,300	5,883	-	8,564	30,747	

The condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the financial year ended 30 November 2007, and the accompanying explanatory notes attached to the interim financial statements.



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## CONDENSED CONSOLIDATED CASH FLOW STATEMENT

## For the 1st Quarter Ended 29 February 2008

·	Quarter ended	
	29.02.2008 RM'000	28.02.2007 RM'000
Cash flow from operating activities		
Profit before taxation	1,178	240
Adjustments for:-		
Depreciation	214	164
Property, plant and equipment written off	0	2
Interest expense	46	37
Interest income	(10)	(**)
Operating profit before working capital changes	1,428	443
Inventories	(216)	154
Receivables, deposits and prepayments	163	735
Payables and accruals	921	(687)
	2,296	645
Interest paid	(46)	(37)
Tax paid	(25)	(63)
Interest received	10	**
Net cash flows from operating activities	2,235	545
Cash flows from investing activities		
Purchase of property, plant and equipment	(619)	(92)
Cash flows from financing activities		
Repayment of term loans	(127)	(49)
Net increase in bankers acceptances	0	43
Repayment of hire purchase payables	(100)	(99)
Net cash flow from financing activities	(227)	(105)
Net increase in cash and cash equivalents	1,389	348
Cash and cash equivalents at beginning of the financial period	3,956	35
Cash and cash equivalents at end of the financial period (Note a)	5,345	383

<sup>\*\*</sup> Amount less than RM1,000.00

# TEJARI TECHNOLOGIES BERHAD (Company No. 679361-D)



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### CONDENSED CONSOLIDATED CASH FLOW STATEMENT

## For the 1<sup>st</sup> Ouarter Ended 29 February 2008

	Quarter ended		
	29.02.2008 RM'000	28.02.2007 RM'000	
(a) Cash and cash equivalents at the end of the financial period comprise the following:-			
-short-term deposit	1,852	0	
-cash and bank balances	3,493	1,079	
-bank overdrafts	0	(696)	
	5,345	383	

The condensed consolidated cash flow statements should be read in conjunction with the audited financial statements for the financial year ended 30 November 2007, and the accompanying explanatory notes attached to the interim financial statements.



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# Part A – Explanatory Notes Pursuant to Financial Reporting Standard (FRS ) 134- Interim Financial Reporting

### 1. Basis of Preparation

The interim financial statements are unaudited and have been prepared in accordance with FRS 134: Interim Financial Reporting and Chapter 9 Appendix 9B of the Listing Requirement of Bursa Malaysia Securities Berhad for the MESDAQ Market.

The interim financial statements should be read in conjunction with audited financial statements of the Group for the financial year ended **30 November 2007** and the explanatory notes attached to the interim financial statements which provide an explanation of events and transactions that are significant to understand the changes in financial position and performance of the Group.

The significant accounting policies and methods of computation adopted by the Company and its subsidiaries in the interim financial statements are consistent with those adopted in the audited financial statements for the financial year ended **30 November 2007.** 

### 2. Auditor's Report on Preceding Annual Financial Statements

The auditors' report on the financial statements of the Company and its subsidiaries for the financial year ended **30 November 2007** was not subject to any qualification.

### 3. Seasonal or Cyclical factors

There were no major seasonal or cyclical factors affecting the results of the Group for the current quarter under review.

### 4. Unusual Items due to Their Nature, Size or Incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows for the current quarter.

### 5. Material Changes in Estimates

There were no changes in estimates of amounts which have a material effect in the current quarter results under review.

### 6. Debt and Equity Securities

There were no issuances, cancellations, repurchases, resale and other repayments of debt and equity securities during current quarter.

### 7. Dividends Paid

No dividend has been paid during the current quarter.

### 8. Segmental Information

No segmental analysis is prepared as the business of the Group is principally carried out in Malaysia and operates within one business segment i.e. the provision of electro hydraulic automation system & solution and its related products and services.

### 9. Valuation of Property, Plant and Equipment

As at 29 February 2008, the Group did not have any revalued assets.

### 10. Changes in Composition of the Group

There was no change in the composition of the Group during the current quarter under review.



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### Part A – Explanatory Notes Pursuant to Financial Reporting Standard (FRS) 134- Interim Financial Reporting (Continued)

#### 11. **Contingent Assets or Liabilities**

Contingent liabilities of the Group are as follows:

**Current Quarter** Cumulative Ouarter As at 29.02.08

RM'000

As at 29.02.08 RM'000

Corporate guarantees extended to financial institutions for banking facilities granted to a subsidiary company

7,464

7,464

#### **12. Capital Commitment**

**Cumulative** Quarter As at 29.02.08 RM'000

Contracted but not provided for - Property, plant & equipment

1,277

#### 13. Material Events Subsequent to the End of the Interim Reporting Period

There are no material events subsequent to the end of the current quarter under review.

#### 14. **Review of Performance**

For the current quarter ended 29 February 2008, the Group has doubled its turnover comparing to same quarter of previous year (from RM3.72 million in 1st Quarter 2007 to 7.71 million in 1st Quarter 2008). This was mainly due to strong progress billings for the on-going projects. The profit before taxation increased approximately 4 times to RM1.18 million as compared to RM240,000 in the same quarter of previous year.

#### 15. Variation of Results against Preceding Quarter

The Group generated revenue of RM7.713 million in the current quarter under review. This represents an increase of approximately RM245,000 or 3.28% from the revenue of RM7.468 million recorded in the preceding quarter.

For the current quarter under review, the Group recorded a lower profit before taxation of RM1.178 million as compared to a profit before taxation of RM1.481million for the immediate preceding quarter. The decrease of RM303,000 was mainly contributed by the lower gross profit margin of 41% recorded in the current quarter, as compared to 48% in the preceding quarter.

#### 16. **Commentary on Prospects**

Barring any unforeseen circumstances, the Board of Directors is optimistic about the Group's ability in achieving satisfactory performance for the current financial year.



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## Part B – Explanatory Notes Pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad (Continued)

### 17. Actual Profit against Profit Forecast

The variance between the actual and forecast profit after taxation will only be reported in the final quarter of the financial year ending 30 November 2008.

The Group did not issue any profit guarantee.

### 18. Income Tax Expense

	Current Quarter ended 29.02.2008 28.02.2007			Cumulative Quarter end 29.02.2008 28.02.200	
	RM'000	RM'000	RM'000	RM'000	
Current tax	(	64	21	64	21

The effective tax rate of the Group for the current quarter under review of approximately 21.57% lower than the statutory tax rate of 27% mainly due to the following:-

- a)The Company has been granted Multimedia Super Corridor ("MSC") status by the government on 25 July 2005. One of the financial incentives awarded to the Company under the MSC status is Pioneer Status in which the statutory income is exempted from tax for a period of five years. Extension for a further period of five years will be subject to the approval of Multimedia Development Corporation;
- b)TTB's wholly-owned subsidiary, Tejari Sdn. Bhd. has been granted Pioneer Status by the Ministry of International Trade and Industry in which the statutory income is exempted from tax for a period of five years from 1 June 2005; and
- c) The enactment of the 20% income tax rate on first chargeable income of RM500,000 in relation to the subsidiary companies.
- d) Losses of certain subsidiaries which cannot be set off against taxable profits made by other subsidiaries.

### 19. Sales of Unquoted Investments and Properties

There were no sales of unquoted investments and properties for the current quarter and financial period ended 29 February 2008.

### 20. Quoted Securities

There was no purchase or disposal of quoted securities for the current quarter ended **29 February 2008.** The Group did not hold any investments in quoted securities as at **29 February 2008**.



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# Part B – Explanatory Notes Pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad (Continued)

### 21. Corporate Proposals

### (a) Status of Corporate Proposals

There were no corporate proposals announced but not completed as at 28 April 2008.

### (b) Status of utilization of proceeds from Public Issue

The gross proceeds from the Public Issue of RM11,200,000 have been/will be utilized in the following manner:-

Purpose	Proposed Utilization RM'000	Actual Utilization As at 29 February 2008 RM'000	Intended timeframe for utilization	Dev RM'000	viation (%)	Remark
Expansion of factory building	2,650	1,528	18 months from listing		-	
Research & Development expenditure	1,240	656	36 months from listing		-	
Repayment of bank borrowings	1,300	1,300	6 months from listing		-	See * below
Purchase of machinery and equipment	1,860	1,250	24 months from listing		-	
Sales and marketing expenditure	1,000	1,000	12 months from listing		-	
Working capital	1,800	1,836	24 months from listing	36	2.0	See # below
Estimated listing expenses	1,350	1,314	6 months from listing	(36)	(2.7)	See # below
Total	11,200	8,884				

<sup>\*</sup>Total repayment of bank borrowing was RM1.366 million. The additional repayment of RM66,000 was from Group's internally generated fund.

Date of listing is 9 March 2007

### 22. Borrowings and Debt Securities

	Denominated in local currency As at 29 February 2008 RM
Short term	761
Long term	1,896
Total	2,657

The Group does not have any foreign borrowings and debt securities as at the date of this announcement.

<sup>#</sup>The unused portion of listing expenses is allocated to working capital



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# Part B – Explanatory Notes Pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad (Continued)

### 23. Off Balance Sheet Financial Instruments

There were no off balance sheet financial instruments as at the date of this announcement.

### 24. Changes in Material Litigation

Neither the Company nor any of its subsidiary companies were engaged in any litigation or arbitration, either as plaintiff or defendant, which had a material effect on the financial position of the Company or any of its subsidiaries and the Board of Directors was not aware of any proceedings pending or threatened, or of any fact likely to give rise to any proceedings, which might materially and adversely affect the position or business of the Company or any of its subsidiaries as at the date of this announcement.

### 25. Dividend

A final dividend of 7.5% or 0.75 sen per share, less 26% of income tax on 163,000,000 ordinary shares in respect of the financial year ended 30 November 2007, amounting to a dividend payable of RM1,222,500 will be proposed for shareholders' approval at the forthcoming Annual General Meeting.

### 26. Earnings per Share

Basic earnings per share is calculated by dividing profit for the period attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares in issue during the period.

	Current (	Quarter	<b>Cumulative Quarters</b>		
	29.02.2008 RM'000	28.02.2007 RM'000	29.02.2008 RM'000	28.02.2007 RM'000	
Profit for the year	1,114	219	1,114	219	
Weighted average number of ordinary shares of RM0.10 in issue ('000)	163,000	123,000	163,000	123,000	
Basic earnings per share (sen)	0.68	0.18	0.68	0.18	

Diluted earnings per share was not computed as the Company did not have any convertible financial instruments as at 29 February 2008.

### 27. Authorisation for Issue

These unaudited interim financial statements were authorised for release by the Company in accordance with a resolution of the Directors on 28 April 2008.